
OUR TOP READS OF **THE MONTH**



When AI Meets Education: A New Frontier in Modern Learning

India's education sector is on the brink of a technological revolution. With AI-powered tools transforming classrooms, the possibilities seem endless—from personalized learning paths to instant feedback through automated assessments.

The result? A smarter, more inclusive educational ecosystem. Backed by substantial investment capital, AI-driven education ventures are gaining momentum, promising to reshape how India learns and teaches.

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Education Markets and Deals Roundup — 16th Edition

The Indian education market is buzzing with activity! Recent months have seen a surge in deal-making and impressive quarterly results from listed education companies. The tech-focused growth continues with upGrad's \$60M Series C and Eruditus's \$150M Series F funding making headlines.

As AI integration and innovation-driven partnerships take center stage, the sector is positioning itself for a transformative future.

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SME IPO: An Innovative Path to Fundraising

Launched in 2012, the SME IPO platforms on India's BSE and NSE have become a vital lifeline for small and medium enterprises (SMEs) seeking public funding. With a remarkable Rs 14,000 crore raised, nearly half of that total was secured in FY24 alone, highlighting the growing role of SMEs in driving innovation and employment.



The BIOSECURE Act: Reshaping Global Pharmaceutical Manufacturing

The BIOSECURE Act represents a major shift in U.S. pharmaceutical policy, aiming to limit federal procurement from Chinese-linked biotechnology companies. Named in the Act are five Chinese firms, with a focus on safeguarding national security by preventing access to sensitive genetic and biological data.

The healthcare sector has emerged as a significant player, ranking third in SME listings over the past three years.

While Chinese CDMOs dominate global markets, rising concerns over intellectual property theft and military implications are forcing U.S. companies to reconsider their outsourcing strategies. The shift presents a unique opportunity for Indian CDMOs to step in as reliable alternatives.

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LOESTRO HOSTED A NIGHT FULL OF **INSPIRATION AND NETWORKING**



ISB Founders' Mixer

Last Friday, over 75 founders, investors, and startup enthusiasts from the ISB Alumni community came together for an evening of inspiration, networking, and camaraderie.

With insightful stories from founders like Naga Tummala, Sravanth Gajula, and Shouvik Dhar, the event was a celebration of entrepreneurial journeys—marked by challenges, victories, and invaluable lessons.

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SOME TOP INSIGHTS AROUND **THE SECTOR**



India's Edtech Reset — The Aftermath Of The Golden Age

India's edtech unicorn founders are recovering from market slumps, except Alakh Pandey's Physics Wallah. Many who sold companies remain in merged entities, while others are pivoting careers or returning investor funds.

YOURSTORY

Prescription for success: Edtech's cure for healthcare skill gaps

In healthcare, continuous advancements in treatments and technology make upskilling essential for quality care. With limited postgraduate seats, startups like Medvarsity and OC Academy offer programs in high-demand specialties like diabetes, cardiology, and paediatrics, addressing the need for widespread upskilling.



Edtech Startup Bhanzu Raises \$16.5 Mn From Epiq Capital

Founded in 2020 by Neelakantha Bhanu, the startup offers a math curriculum to improve student proficiency. Its Series B funding round saw participation from Z3Partners, Lightspeed Ventures, and Eight Roads. The company operates in India, the US, the UK, and the Middle East.



Avanse Financial Gets SEBI Nod For INR 3,500 Cr IPO

On October 23, the market regulator issued an observation to Avanse Financial Services, clearing the way for its IPO. After addressing non-compliances raised in July, the NBFC refiled its IPO papers. The IPO includes a fresh issuance of shares worth INR 1,000 Cr and an OFS component of up to INR 2,500 Cr.

#6 Rank in League Table (CY22) - Venture Intelligence

₹8,000 Cr+

Combined Deal Value

100+

Clients Advised

500+

Investors in Global Network



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