
OUR TOP READS OF THE MONTH



Unlocking Growth in Education with Sale and Leaseback Financing

India is a hotbed for organized formal education right now. Parents are signing up for admissions waitlists two-three years in advance, international universities are entering India, players are consolidating, and private equity has taken a keen interest in the space.

School and college owners are now incentivized to grow from a single-campus -institution, to a multi-campus group. There is a rising FOMO that the ones who do not capitalize on the market opportunity will be big losers a decade from now.

Amidst the rising interest, Sale and Leaseback transactions have emerged as an innovative source of financing for promoters as more players want a piece of the growing Indian education market.

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Unlocking Value in Hospitals through Cost Optimization (Part-2)



Education Markets and Deals Roundup — 8th Edition

With India's rising urban population, Hospitals in Tier-1 and 2 cities are set to see increasing demand over the next decade. Record influx of Private Capital into the space is driving consolidation and greenfield expansion.

As healthcare costs continue to rise in a highly competitive landscape, hospitals face the challenge managing financial performance effectively on both revenue and cost fronts.

In the second of the 2-part series that covers enhanced hospital performance, we deep dive into measures that can be taken to optimize costs in hospital operations.

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While the funding for education companies in private markets was stark in 2023, the past couple of months have shown promising signs as funding activity has picked up pace.

February was marked with a variety of unique transactions in the private space including entry of a big player like HCL Tech in Indian education market and leading venture firm Blume Ventures actively investing in education companies to Accenture acquiring Udacity and Actis exiting SIS group.

Public markets have been stabilized over the last few months, as majority listed education companies posted robust quarterly results

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SPOTLIGHTING INDIA'S **'WOMEN IN EDUCATION'**

Inspiring Generations: Outstanding Women Education Leaders 2024



a spotlight by **LoEstro**
a woman leading change

#IWD2024 #AccelerateProgress

Inspiring Generations: Outstanding Women Education Leaders

On Women's Day, LoEstro, in partnership with Education World, proudly unveiled the Outstanding Women Leaders List. These remarkable women continue to inspire and shape the future of education. Let's celebrate their accomplishments and contributions.

[READ MORE](#)

TOP READS AROUND **THE SECTOR**



ASU+GSV and Emeritus Summit 2024: Top Takeaways for Edupreneurs and Learners

The ASU+GSV and Emeritus Summit 2024 in Gurugram, India, showcased pivotal edtech trends: Generative AI's role in skill leveling, skills-based hiring's rise, India's global education hub status, disruptive forces shaping workforce readiness, balanced edtech investments, and the online-offline learning debate's significance for engagement.



Spotify tests video courses to teach everything from music production to Excel
Spotify ventures into e-learning with video courses covering various topics like music production and Excel. Testing begins in the UK with freemium lessons, aiming to gauge demand and optimize offerings. The move diversifies Spotify's business and aligns with its podcasting data insights and creator tools.

●● Medium

A Map of Generative AI for Education

AI tools in education are revolutionizing teacher practice support. From lesson generation to instruction coaching, tools like Nolej and TeachFX enhance teaching effectiveness. Additionally, AI assists in competency-based teaching, classroom management simulation, and family connections, streamlining educational processes and improving outcomes.

THE ECONOMIC TIMES

Sanofi & Cipla partner to boost CNS portfolio in India

Sanofi India and Cipla announced an exclusive distribution and marketing agreement for Sanofi's CNS product line in India, including Frisium® anti-epileptic drugs. Cipla will leverage its network to expand access, while Sanofi India will maintain production. This collaboration aims to enhance patient care nationwide.

#6 Rank in League Table (CY22) - Venture Intelligence

₹8,000 Cr+

Combined Deal Value

100+

Clients Advised

500+

Investors in Global Network



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